

# **Need identification and sensitivity analysis of consumers using Bayesian Network: A case of Fuji Shopping Street Town**

**Daisuke Suzuki<sup>1</sup>, Akane Okubo<sup>2</sup>, Tsuyosi Aburai<sup>3</sup> and Kazuhiro Takeyasu<sup>4</sup>**

## **Abstract**

Shopping streets at local city in Japan became old and are generally declining. In this paper, we handle the area rebirth and/or regional revitalization of shopping street. We focus on Fuji city in Japan. Four big festivals are held at Fuji city. Many people visit these festivals including residents in that area. Therefore a questionnaire investigation to the residents and visitors is conducted during these periods in order to clarify residents and visitors' needs for the shopping street, and utilize them to the plan building of the area rebirth and/or regional revitalization of shopping street. There is a big difference between Fuji Shopping Street and Yoshiwara Shopping Street. Therefore we focus Fuji Shopping Street in this paper. These are analyzed by using Bayesian Network. Sensitivity analysis is also conducted. As there are so many items, we focus on "The image of the surrounding area at this shopping street" and pick up former half and make sensitivity analysis in this paper. The analysis utilizing Bayesian Network enabled us to visualize the causal relationship among items. Furthermore, sensitivity analysis brought us estimating and predicting the prospective visitors. Sensitivity analysis is performed by back propagation method. These are utilized for constructing a much more effective and useful plan building. We have obtained fruitful results. To confirm the findings by utilizing the new consecutive visiting records would be the future works to be investigated.

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<sup>1</sup> Fujisan Area Management Company

<sup>2</sup> NIHON University Junior College, Japan

<sup>3</sup> Tokushima University, Japan

<sup>4</sup> College of Business Administration, Tokoha University, Japan

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## 1 Introduction

Shopping streets at local city in Japan are generally declining. It is because most of them were built in the so-called “High Growth Period (1954-1973)”. Therefore they became old and area rebirth and/or regional revitalization are required everywhere.

There are many papers published concerning area rebirth or regional revitalization. Inoue (2017) has pointed out the importance of tourism promotion. Ingu et al.(2017) developed the project of shutter art to Wakkanai Chuo shopping street in Hokkaido, Japan. Ohkubo (2017) has made a questionnaire research at Jigenji shopping street in Kagoshima Prefecture, Japan and analyzed the current condition and future issues. For about tourism, many papers are presented from many aspects as follows.

Yoshida et al. designed and conducted a visitor survey on the spot, which used a questionnaire to investigate the activities of visitors to the Ueno district in Taito ward, Tokyo. Doi et al. analyzed the image of the Izu Peninsula as a tourist destination in their 2003 study “Questionnaire Survey on the Izu Peninsula.” Kano conducted tourist behavior studies in Atami city in 2008, 2009, 2014 and in other years.

In this paper, we handle the area rebirth and/or regional revitalization of shopping street. We focus on Fuji city in Japan. Fuji city is located in Shizuoka Prefecture. Mt. Fuji is very famous all around the world and we can see its beautiful scenery from Fuji city, which is at the foot of Mt. Fuji. There are two big shopping street in Fuji city. One is Yoshiwara shopping street and another one is Fuji shopping street. They became old and building area rebirth and regional revitalization plan have started. Following investigation was conducted by the joint research group (Fuji Chamber of Commerce & Industry, Fujisan Area Management Company, Katsumata Maruyama Architects, Kougakuin University and Tokoha University). The main project activities are as follows.

- A. Investigation on the assets which are not in active use
- B. Questionnaire Investigation to Entrepreneur
- C. Questionnaire Investigation to the residents and visitors

After that, area rebirth and regional revitalization plan were built.

In this paper, we handle above stated C.

Four big festivals are held at Fuji city. Two big festivals are held at Yoshiwara shopping

street and two big festivals at Fuji shopping street.

At Yoshiwara Shopping Street, Yoshiwara Gion Festival is carried out during June and Yoshiwara Shukuba (post-town) Festival is held during October. On the other hand, Kinoene Summer Festival is conducted during August and Kinoene Autumn Festival is performed during October at Fuji Shopping Street. Many people visit these festivals including residents in that area.

Therefore questionnaire investigation of C is conducted during these periods.

Finally, we have obtained 982 sheets (Yoshiwara district: 448, Fuji district: 534).

Basic statistical analysis and Bayesian Network analysis are executed based on that.

In this paper, a questionnaire investigation is executed in order to clarify residents and visitors' needs for the shopping street, and utilize them to the plan building of the area rebirth and/or regional revitalization of shopping street. There is a big difference between Fuji Shopping Street and Yoshiwara Shopping Street. Therefore we focus Fuji Shopping Street in this paper. These are analyzed by using Bayesian Network. Sensitivity analysis is also conducted. As there are so many items, we focus on "The image of the surrounding area at this shopping street" and pick up former half and make sensitivity analysis in this paper. By that model, the causal relationship is sequentially chained by the characteristics of visitors, the purpose of visiting and the image of the surrounding area at this shopping street. The analysis utilizing Bayesian Network enabled us to visualize the causal relationship among items. Furthermore, sensitivity analysis brought us estimating and predicting the prospective visitors. Sensitivity analysis was conducted by back propagation method.

Some interesting and instructive results are obtained.

The rest of the paper is organized as follows. Outline of questionnaire investigation is stated in section 2. In section 3, Bayesian Network analysis is executed which is followed by the sensitivity analysis in section 4. Remarks is stated in section 5.

## **2 Outline and the Basic Statistical Results of the Questionnaire Research**

### **2.1 Outline of the Questionnaire Research**

A questionnaire investigation to the residents and visitors is conducted during these periods in order to clarify residents and visitors' needs for the shopping street and utilize them to the plan building of the area rebirth and/or regional revitalization of shopping street. The outline of questionnaire research is as follows. Questionnaire sheet is attached in Appendix 1.

- (1) Scope of investigation : Residents and visitors who have visited four big festivals at Fuji city in Shizuoka Prefecture, Japan
- (2) Period : Yoshiwara Gion Festival: June 11,12/2016  
Yoshiwara Shukuba (post-town) Festival: October 9/2016  
Kinoene Summer Festival: August 6,7/2016  
Kinoene Autumn Festival: October 15,16/2016
- (3) Method : Local site, Dispatch sheet, Self writing
- (4) Collection : Number of distribution 1400  
Number of collection 982(collection rate 70.1%)  
Valid answer 982

## 2.2 Basic Statistical Results

Now, we show the main summary results by single variable.

### 2.2.1 Characteristics of answers

#### (1) Sex (Q7)

Male 43.3%, Female 56.7%

These are exhibited in Figure 1.

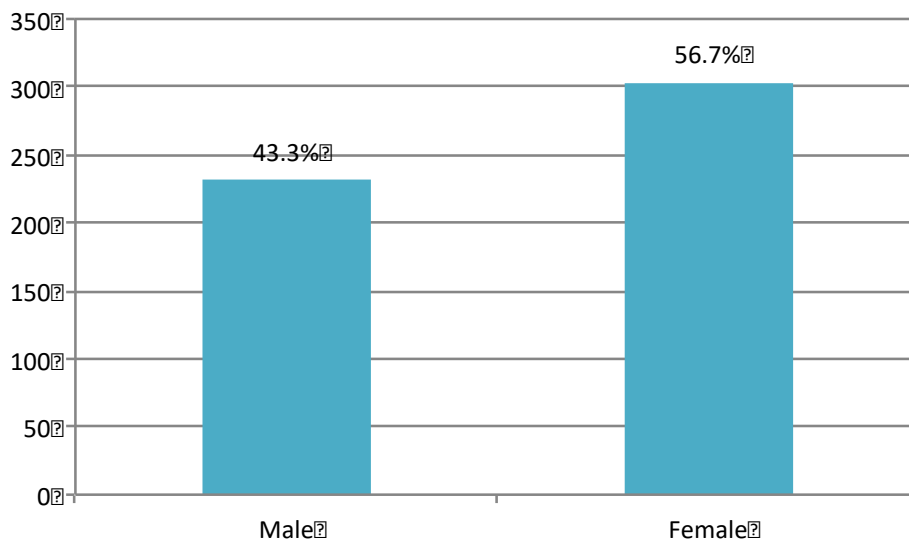


Figure 1: Sex (Q7)

#### (2) Age (Q8)

10<sup>th</sup> 20.6%, 20<sup>th</sup> 16.7%, 30<sup>th</sup> 25.3%, 40<sup>th</sup> 17.0%, 50<sup>th</sup> 10.1%, 60<sup>th</sup> 6.9%, More than 70 3.4%

These are exhibited in Figure 2.

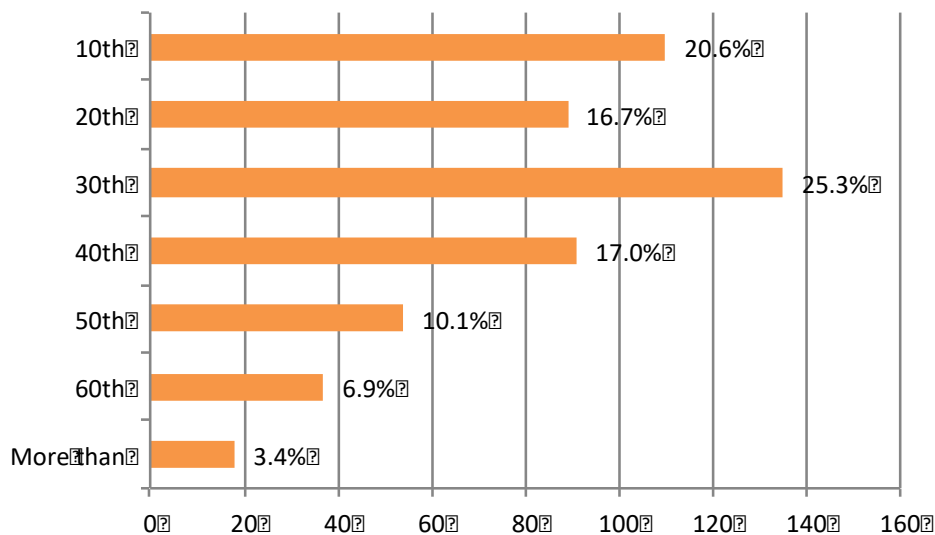


Figure 2: Age (Q8)

(3) Residence (Q9)

a. Fuji city 82.8%, b. Fujinomiya city 8.8%, c. Numazu city 2.1%, d. Mishima city 0.7%, e. Shizuoka city 0.9%, F. Else (in Shizuoka Prefecture) 2.1%, g. Outside of Shizuoka Prefecture 2.6%

These are exhibited in Figure 3.

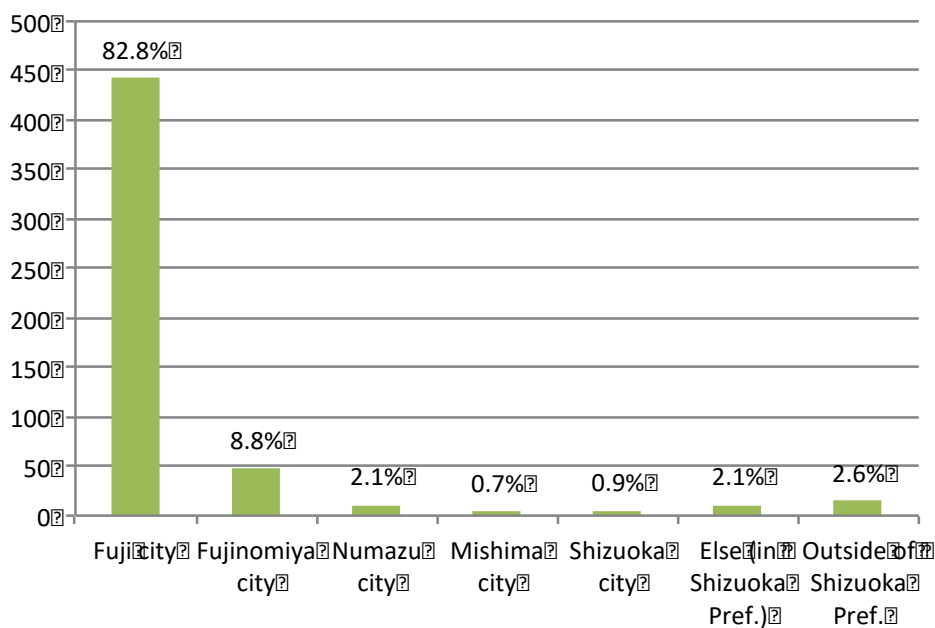


Figure 3: Residence (Q9)

(4) How often do you come to this shopping street? (Q1)

Everyday 21.2%, More than 1 time a week 17.2%, More than 1 time a month 22.7%, More than 1 time a year 26.8%, First time 3.0%, Not filled in 4.1%

These are exhibited in Figure 4.

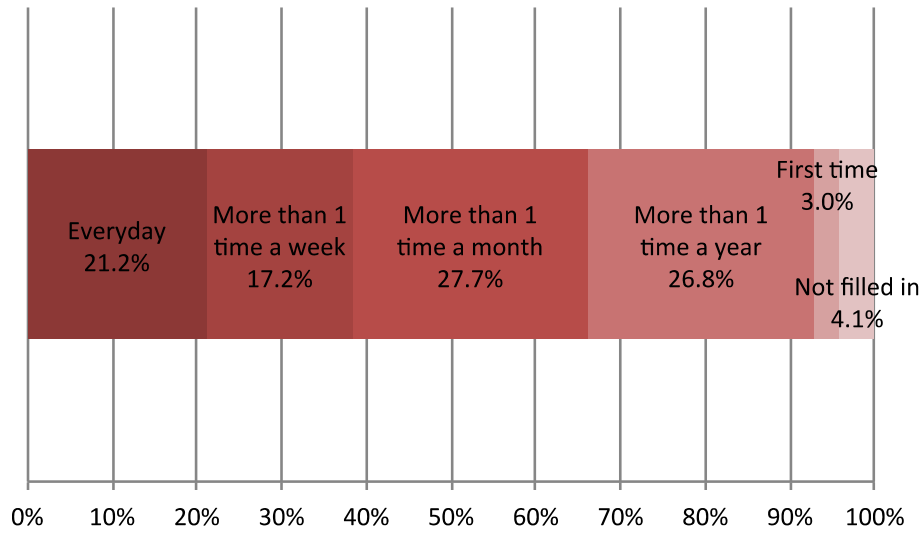


Figure 4: How often do you come to this shopping street? (Q1)

(5) What is the purpose of visiting here? (Q2)

Shopping 17.2%, Eating and drinking 13.6%, Business 7.4%, Celebration, event 34.1%, Leisure, amusement 6.1%, miscellaneous 21.6%

These are exhibited in Figure 5.

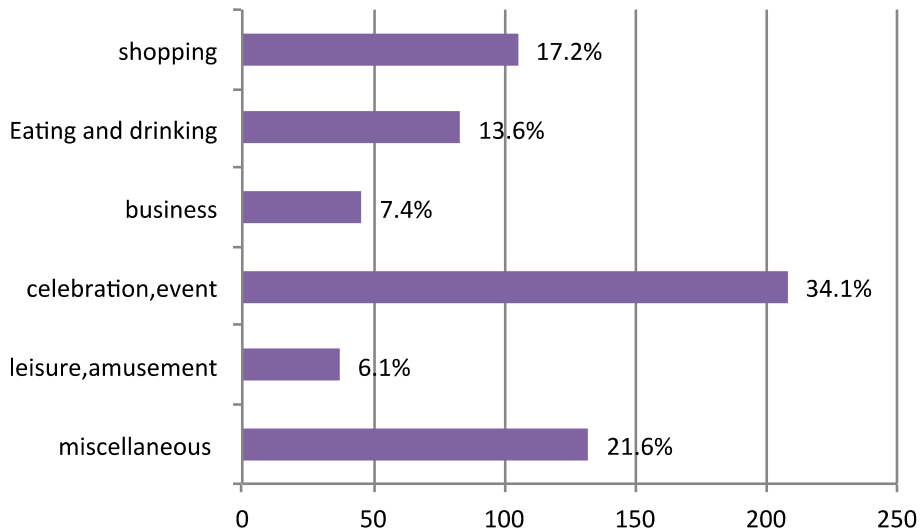


Figure 5: What is the purpose of visiting here? (Q2)

(6) How do you feel about the image of the surrounding area at this shopping street?  
(Q3)

Beautiful 51.2%, Ugly 48.8%, Of the united feeling there is 44.3%, Scattered 55.7%,

Varied 38.5%, Featureless 61.5%, New 37.1%, Historic 62.9%, Full of nature 37.1%, Urban 62.9%,  
 Cheerful 44.1%, Gloomy 55.9%, Individualistic 42.0%, Conventional 58.0%, Friendly 57.8%,  
 Unfriendly 42.2%, Healed 53.3%, Stimulated 46.7%, Open 44.8%, exclusive 55.2%,  
 Want to reside 43.6%, Do not want to reside 56.4%, Warm 55.1%, Aloof 44.9%, Fascinating 42.1%, Not fascinating 57.9%,  
 Want to play 47.1%, Want to examine deliberately 52.9%, Lively 36.8%, Calm 63.2%,  
 Atmosphere of urban 28.0%, Atmosphere of rural area 72.0%

These are exhibited in Figure 6.

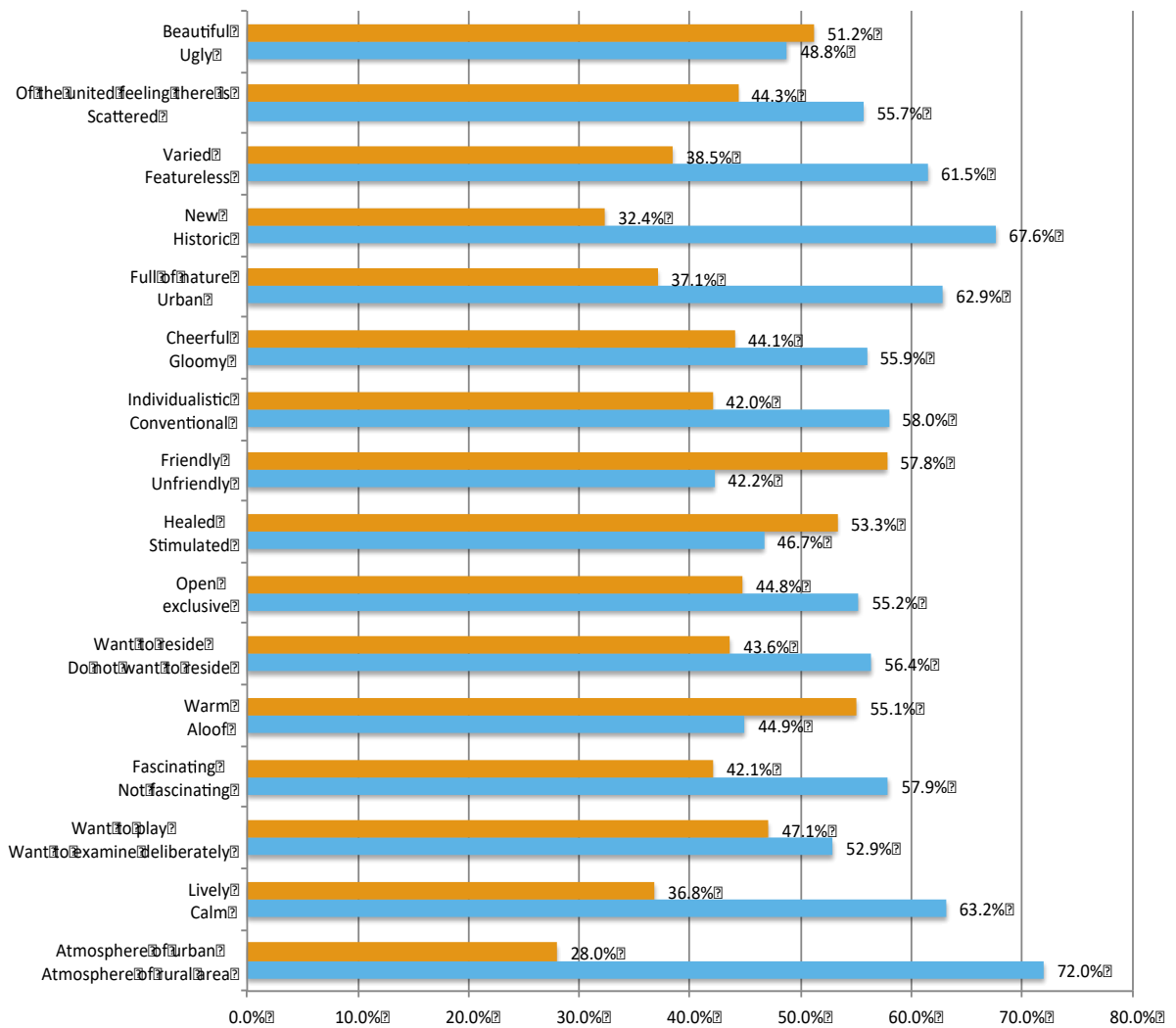


Figure 6: How do you feel about the image of the surrounding area at this shopping street? (Q3)

(7) There are many old buildings at the age of nearly 50 years. Do you think we can still use them? (Q4)

. Can use it 48.7%, Cannot use it 29.2%, Have no idea 22.1%

These are exhibited in Figure 7.

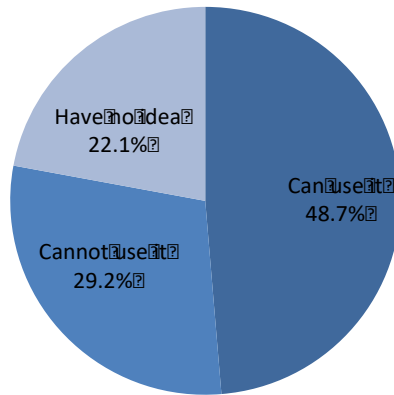


Figure 7: There are many old buildings at the age of nearly 50 years. Do you think we can still use them? (Q4)

### 3 Bayesian Network Analysis

In constructing Bayesian Network, it is required to check the causal relationship among groups of items.

Based on this, a model is built as is shown in Figure 8.

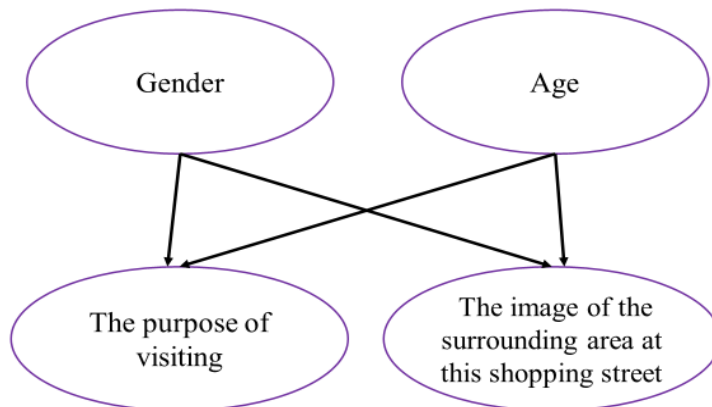


Figure 8: A Built Model



We used BAYONET software (<http://www.msi.co.jp/BAYONET/>). When plural nodes exist in the same group, it occurs that causal relationship is hard to set a priori. In that case, BAYONET system set the sequence automatically utilizing AIC standard. Node and parameter of Figure 8 are exhibited in Table 1.

Table 1: Node and Parameter

Node	Parameter									
	1	2	3	4	5	6	7	8	9	10
Gender	Male	Female								
Age	10th	20th	30th	40th	50th	60th	More than 70			
The purpose of visiting	Shopping	Eating and drinking	Business	Celebration, event	Leisure, amusement	miscellaneous				
The image of the surrounding area at this shopping street	Beautiful	Ugly	Of the united feeling there is	Scattered	Varied	Featureless	New	Historic	Full of nature	Urban

Node	Parameter									
	11	12	13	14	15	16	17	18	19	20
The image of the surrounding area at this shopping street	Cheerful	Gloomy	Individualistic	Conventional	Friendly	Unfriendly	Healed	Stimulated	Open	Exclusive

Node	Parameter									
	21	22	23	24	25	26	27	28	29	30
The image of the surrounding area at this shopping street	Want to reside	Do not want to reside	Warm	Alo of	Fascinating	Not fascinating	Want to play	Want to examine deliberately	Live ly	Cal m

Node	Parameter	
	31	32
The image of the surrounding area at this shopping street	Atmosphere of urban	Atmosphere of rural area

In the next section, sensitivity analysis is achieved by back propagation method. Back propagation method is conducted in the following method (Figure 9).

$$Pr(X = x) = \alpha \lambda(x) \pi(x)$$

$$\pi(x) = \sum_u P(x|U = u) \prod_{U_i} \pi_{U_i X}(u)$$

$$\lambda(x) = \prod_{Y_j} \lambda_{Y_j X}(x)$$

$$\pi_{XY_j}(x) = \pi(x) \prod_{k \neq j} \lambda_{Y_k X}(x)$$

$$\lambda_{XU_i}(u) = \sum_x \lambda(x) \sum_{k \neq i} P(x|U) \prod_{k \neq i} \pi_{U_k X}(u_k)$$

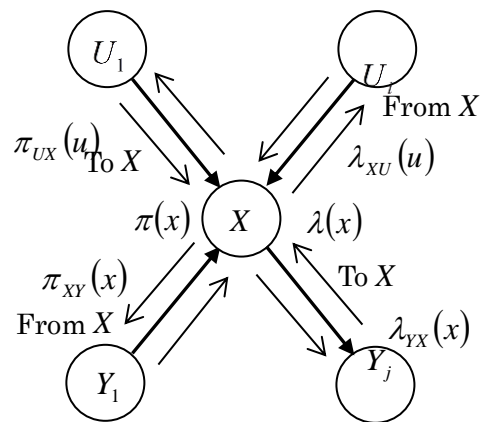


Figure 9: Back propagation method (Takeyasu et al., 2010)

## 4 Sensitivity Analysis

Now, posterior probability is calculated by setting evidence as, for example, 1.0. Comparing Prior probability and Posterior probability, we can seek the change and confirm the preference or image of the surrounding area at this shopping street. We set evidence to all parameters. Therefore the analysis volume becomes too large. In this paper, we focus on “The image of the surrounding area at this shopping street” and pick up former half and make sensitivity analysis. We prepare another paper for the rest of them.

As stated above, we set evidence for each parameter, and the calculated posterior probability is exhibited in Appendix 2. The value of “Posterior probability – Prior probability” (we call this “Difference of probability” hereafter) is exhibited in Appendix 3. The sensitivity analysis is executed by mainly using this table.

Here, we classify each item by the strength of the difference of probability.

- Strong (++, --): Select major parameter of which absolute value of difference of probability is more than 0.05
- Medium (+, -): Select major parameter of which absolute value of difference of probability is more than 0.01
- Weak: Else

In selecting items, negative value does not necessarily have distinct meaning, therefore we mainly pick up positive value in the case meaning is not clear.

Now we examine each for Strong and Medium case.

### 4.1 Sensitivity Analysis for “The image of the surrounding area at this shopping street”

#### (1) Setting evidence to “Beautiful”

After setting evidence to “Beautiful”, the result is exhibited in Table 2.

Table 2: Setting evidence to “Beautiful” case

Eating and drinking	—
Business	—
Celebration、 event	—
Scattered	—
Full of nature	+
Cheerful	+
Individualistic	+
Friendly	+
Open	+
Exclusive	—
Warm	+

Aloof	—
Fascinating	+
Want to play	+
Lively	+
Male	—
Female	+
Age: 10th	++
Age: 20th	+
Age: 30th	+
Age: 40th	—
Age: 50th	—
Age: 60th	—

We can observe that “Those who have an image of the surrounding area at this shopping street as “Beautiful” had come under the image of the surrounding area at this shopping street as “Full of nature”, “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10<sup>th</sup>**,”20<sup>th</sup>“ or “30<sup>th</sup>” in which the gender is “Female”.

(Strong part is indicated by bold font.)

## (2) Setting evidence to “Ugly”

After setting evidence to “Ugly”, the result is exhibited in Table 3.

Table 3: Setting evidence to “Ugly” case

Open	—
Want to play	—
Age: 10th	—
Age: 20th	--
Age: 30th	—
Age: 50th	++
Age: 60th	--
Age: More than 70	+

We can observe that “Those who have an image of the surrounding area at this shopping street as “Ugly” had come by an age of “**50<sup>th</sup>**“ or ” More than 70 “.

## (3) Setting evidence to “Of the united feeling there is”

After setting evidence to “Of the united feeling there is”, the result is exhibited in Table 4.

Table 4: Setting evidence to “Of the united feeling there is” case

Eating and drinking	—
Business	—
Celebration、 event	—
Cheerful	+
Individualistic	+
Conventional	—
Friendly	+
Unfriendly	—
Open	+
Exclusive	—
Want to reside	+
Warm	+
Aloof	—
Fascinating	+
Want to play	+
Lively	+
Age: 10th	++
Age: 30th	+
Age: 40th	—
Age: 50th	+
Age: 60th	--
Age: More than 70	++

We can observe that “Those who have an image of the surrounding area at this shopping street as “Of the united feeling there is” had come under the image of the surrounding area at this shopping street as “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10th**”, “30th”, “50th” or “**More than 70**”.

## (4) Setting evidence to “Scattered”

After setting evidence to “Scattered”, the result is exhibited in Table 5.

Table 5: Setting evidence to “Scattered” case

Eating and drinking	+
Business	+
Celebration、 event	+
Beautiful	-
Ugly	+
Varied	-
Featureless	+
Full of nature	-
Cheerful	-
Gloomy	+
Individualistic	-
Conventional	+
Friendly	-
Unfriendly	+
Healed	-
Stimulated	+
Open	-
Exclusive	+
Want to reside	-
Do not want to reside	+
Warm	-
Aloof	+
Fascinating	-
Not fascinating	+
Want to play	-
Lively	-
Calm	+
Age: 10th	--
Age: 20th	--
Age: 40th	++
Age: 50th	++
Age: 60th	++
Age: More than 70	+

We can observe that “Those who have an image of the surrounding area at this shopping street as “Scattered” had come with the purpose of visiting for “Eating and drinking”, “Business” or “Celebration, event” under the image of the surrounding area at this shopping street as “Ugly”, “Featureless”, “Gloomy”, “Conventional”, “Unfriendly”, “Stimulated”, “Exclusive”, “Do not want to reside”, “Aloof”, “Not fascinating” or “Calm” of an age of “**40th**”, “**50th**”, “**60th**” or “More than 70”.

(5) Setting evidence to “Varied”

After setting evidence to “Varied”, the result is exhibited in Table 6.

Table 6: Setting evidence to “Varied” case

Individualistic	+
Age: 10th	++
Age: 20th	-
Age: 40th	-
Age: 50th	+
Age: 60th	--
Age: More than 70	--

We can observe that “Those who have an image of the surrounding area at this shopping street as “Varied” had come under the image of the surrounding area at this shopping street as “Individualistic” of an age of “**10th**” or “**50th**”.

(6) Setting Evidence to “Featureless”

After setting evidence to “Featureless”, the result is exhibited in Table 7.

Table 7: Setting evidence to “Featureless” case

Leisure, amusement	+
Scattered	+
Cheerful	-
Unfriendly	+
Healed	-
Stimulated	+
Open	-
Exclusive	+
Fascinating	-

Want to play	—
Lively	—
Age: 10th	—
Age: 20th	— —
Age: 40th	+
Age: 50th	++
Age: 60th	++
Age: More than 70	+

We can observe that “Those who have an image of the surrounding area at this shopping street as “Featureless” had come with the purpose of visiting for “Leisure, amusement” under the image of the surrounding area at this shopping street as “Scattered”, “Unfriendly”, “Stimulated” or “Exclusive” of an age of “40th”, “50th”, “60th” or “More than 70”.

#### (7) Setting Evidence to “New”

After setting evidence to “New”, the result is exhibited in Table 8.

Table 8: Setting evidence to “New” case

Male	—
Female	+
Age: 10th	—
Age: 20th	+
Age: 40th	+
Age: 50th	—
Age: 60th	+

We can observe that “Those who have an image of the surrounding area at this shopping street as “New” had come by an age of ”20th“, “40th” or “60th” in which the gender is “Female”.

#### (8) Setting evidence to “Historic”

After setting evidence to “Historic”, the result is exhibited in Table 9.



Table 9: Setting evidence to “Historic” case

Male	—
Female	+
Age: 20th	—
Age: 30th	+
Age: 40th	—
Age: 50th	+
Age: 60th	--
Age: More than 70	--

We can observe that “Those who have an image of the surrounding area at this shopping street as “Historic” had come by an age of “30th” or “50th” in which the gender is “Female”.

(9) Setting evidence to “Full of nature”

After setting evidence to “Full of nature”, the result is exhibited in Table 10.

Table 10: Setting evidence to “Full of nature” case

Eating and drinking	—
Business	—
Celebration、 event	—
Leisure, amusement	+
Beautiful	+
Cheerful	+
Individualistic	+
Conventional	—
Friendly	+
Open	+
Exclusive	—
Warm	+
Fascinating	+
Want to play	+
Lively	+
Male	—
Female	+
Age: 10th	++

Age: 20th	+
Age: 40th	--
Age: 50th	-
Age: 60th	-
Age: More than 70	++

We can observe that “Those who have an image of the surrounding area at this shopping street as “Full of nature” had come with the purpose of visiting for “Leisure, amusement” under the image of the surrounding area at this shopping street as “Beautiful”, “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “10th”, “20th” or “More than 70” in which the gender is “Female”.

(10) Setting evidence to “Urban”

After setting evidence to “Urban”, the result is exhibited in Table 11.

Table 11: Setting evidence to “Urban” case

Age: 10th	+
Age: 20th	-
Age: 30th	-
Age: 40th	-
Age: 50th	+
Age: 60th	++
Age: More than 70	-

We can observe that “Those who have an image of the surrounding area at this shopping street as “Urban” had come by an age of “10th”, “50th” or “60th”.

(11) Setting evidence to “Cheerful”

After setting evidence to “Cheerful”, the result is exhibited in Table 12.

Table 12: Setting evidence to “Cheerful” case

Celebration, event	-
Leisure, amusement	-
Of the united feeling there is	+
Scattered	-
Varied	+

Individualistic	+
Conventional	-
Friendly	+
Unfriendly	-
Healed	+
Open	+
Exclusive	-
Want to reside	+
Warm	+
Aloof	-
Fascinating	+
Not fascinating	-
Want to play	+
Lively	+
Male	-
Female	+
Age: 10th	+++
Age: 20th	+++
Age: 30th	+
Age: 40th	+
Age: 50th	--
Age: 60th	--
Age: More than 70	--

We can observe that “Those who have an image of the surrounding area at this shopping street as “Cheerful” had come under the image of the surrounding area at this shopping street as “Of the united feeling there is”, “Varied”, “Individualistic”, “Friendly”, “Healed”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10th**” or “**20th**”, “30th” or “40th” in which the gender is “Female”.

(12) Setting evidence to “Gloomy”

After setting evidence to “Gloomy”, the result is exhibited in Table 13.

Table 13: Setting evidence to “Gloomy” case

Eating and drinking	+
Business	+
Celebration、 event	+
Beautiful	-
Of the united feeling there is	-
Scattered	+
Varied	-
Individualistic	-
Conventional	+
Friendly	-
Unfriendly	+
Healed	-
Stimulated	+
Open	-
Exclusive	+
Warm	-
Aloof	+
Fascinating	-
Not fascinating	+
Want to play	-
Lively	-
Male	+
Female	-
Age: 10th	--
Age: 20th	-
Age: 30th	-
Age: 40th	+
Age: 50th	++
Age: 60th	++
Age: More than 70	++

We can observe that “Those who have an image of the surrounding area at this shopping street as “Gloomy” had come with the purpose of visiting for “Eating and drinking”, “Business” or “Celebration、 event” under the image of the surrounding area at this shopping street as “Scattered”, “Conventional”, “Unfriendly”, “Stimulated”, “Exclusive”,

“Aloof” or “Not fascinating” of an age of “40th”, “50th”, “60th” or “More than 70” in which the gender is “Male.

(13) Setting evidence to “Individualistic”

After setting evidence to “Individualistic”, the result is exhibited in Table 14.

Table 14: Setting evidence to “Individualistic” case

Eating and drinking	—
Business	—
Celebration、 event	—
Of the united feeling there is	+
Scattered	—
Varied	+
New	—
Full of nature	+
Cheerful	+
Friendly	+
Unfriendly	—
Healed	+
Open	+
Exclusive	—
Want to reside	+
Warm	+
Aloof	—
Fascinating	+
Want to play	+
Lively	+
Male	—
Female	+
Age: 10th	++
Age: 20th	—
Age: 30th	--
Age: 40th	--
Age: 50th	+
Age: 60th	--
Age: More than 70	--

We can observe that “Those who have an image of the surrounding area at this shopping street as “Individualistic” had come under the image of the surrounding area at this shopping street as “Of the united feeling there is”, “Varied”, “Full of nature”, “Cheerful”, “Friendly”, “Healed”, “Open”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “10th” or “50th” in which the gender is “Female”.

(14) Setting evidence to “Conventional”

After setting evidence to “Conventional”, the result is exhibited in Table 15.

Table 15: Setting evidence to “Conventional” case

Eating and drinking	+
Business	+
Celebration、 event	+
Beautiful	-
Of the united feeling there is	-
Scattered	+
Varied	-
Full of nature	-
Cheerful	-
Gloomy	+
Friendly	-
Unfriendly	+
Healed	-
Stimulated	+
Open	-
Exclusive	+
Want to reside	-
Warm	-
Aloof	+
Fascinating	-
Not fascinating	+
Want to play	-
Lively	-
Male	+
Female	-

Age: 10th	--
Age: 20th	+
Age: 30th	++
Age: 40th	+
Age: 50th	++
Age: 60th	++
Age: More than 70	+

We can observe that “Those who have an image of the surrounding area at this shopping street as “Conventional” had come with the purpose of visiting for “Eating and drinking”, “Business” or “Celebration、 event” under the image of the surrounding area at this shopping street as “Scattered”, “Gloomy”, “Unfriendly”, “Stimulated”, “Exclusive”, “Aloof” or “Not fascinating” of an age of “20th”, “30th”, “40th”, “50th”, “60th” or “More than 70” in which the gender is “Male”.

(15) Setting evidence to “Friendly”

After setting evidence to “Friendly”, the result is exhibited in Table 16.

Table 16: Setting evidence to “Friendly” case

Eating and drinking	—
Business	—
Celebration、 event	—
Beautiful	+
Of the united feeling there is	+
Scattered	—
Varied	+
New	—
Full of nature	+
Cheerful	+
Gloomy	—
Individualistic	+
Conventional	—
Healed	+
Stimulated	—
Open	+
Exclusive	—

Want to reside	+
Do not want to reside	-
Warm	+
Aloof	-
Fascinating	+
Not fascinating	-
Want to play	+
Lively	+
Calm	-
Male	-
Female	+
Age: 10th	++
Age: 20th	-
Age: 30th	-
Age: 40th	--
Age: 50th	-
Age: 60th	--
Age: More than 70	--

We can observe that “Those who have an image of the surrounding area at this shopping street as “Friendly” had come under the image of the surrounding area at this shopping street as “Beautiful”, “Of the united feeling there is”, “Varied”, “Full of nature”, “Cheerful”, “Individualistic”, “Healed”, “Open”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “10th” in which the gender is “Female”.

(16) Setting evidence to “Unfriendly”

After setting evidence to “Unfriendly”, the result is exhibited in Table 17.

Table 17: Setting evidence to “Unfriendly” case

Leisure, amusement	+
Of the united feeling there is	-
Scattered	+
Varied	-
Cheerful	-
Individualistic	-



Conventional	+
Healed	-
Stimulated	+
Open	-
Exclusive	+
Warm	-
Aloof	+
Fascinating	-
Want to play	-
Lively	-
Age: 10th	--
Age: 20th	-
Age: 30th	-
Age: 40th	+
Age: 50th	++
Age: 60th	++
Age: More than 70	++

We can observe that “Those who have an image of the surrounding area at this shopping street as “Unfriendly” had come with the purpose of visiting for “Leisure, amusement” under the image of the surrounding area at this shopping street as “Scattered”, “Conventional”, “Stimulated”, “Exclusive” or “Aloof” of an age of “40th”, “50th”, “60th” or “More than 70”.

## 5 Remarks

The Results for Bayesian Network Analysis are as follows.

In the Bayesian Network Analysis, model was built under the examination of the causal relationship among items. Sensitivity Analysis was conducted after that. The main result of sensitivity analysis is as follows.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Beautiful” had come under the image of the surrounding area at this shopping street as “Full of nature”, “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “10<sup>th</sup>”, “20<sup>th</sup>” or “30<sup>th</sup>” in which the gender is “Female”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Of the united feeling there is” had come under the image of the surrounding area at this shopping street as “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10th**”, “30th”, “50th” or “**More than 70**”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Scattered” had come with the purpose of visiting for “Eating and drinking”, “Business” or “Celebration, event” under the image of the surrounding area at this shopping street as “Ugly”, “Featureless”, “Gloomy”, “Conventional”, “Unfriendly”, “Stimulated”, “Exclusive”, “Do not want to reside”, “Aloof”, “Not fascinating” or “Calm” of an age of “**40th**”, “**50th**”, “**60th**” or “More than 70”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Full of nature” had come with the purpose of visiting for “Leisure, amusement” under the image of the surrounding area at this shopping street as “Beautiful”, “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10th**”, “20th” or “**More than 70**” in which the gender is “Female”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Cheerful” had come under the image of the surrounding area at this shopping street as “Of the united feeling there is”, “Varied”, “Individualistic”, “Friendly”, “Healed”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10th**” or “**20th**”, “30th” or “40th” in which the gender is “Female”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Gloomy” had come with the purpose of visiting for “Eating and drinking”, “Business” or “Celebration, event” under the image of the surrounding area at this shopping street as “Scattered”, “Conventional”, “Unfriendly”, “Stimulated”, “Exclusive”, “Aloof” or “Not fascinating” of an age of “40th”, “**50th**”, “**60th**” or “**More than 70**” in which the gender is “Male”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Friendly” had come under the image of the surrounding area at this shopping street as “Beautiful”, “Of the united feeling there is”, “Varied”, “Full of nature”, “Cheerful”, “Individualistic”, “Healed”, “Open”, “Want to reside”, “Warm”,

“Fascinating”, “Want to play” or “Lively” of an age of “**10th**” in which the gender is “Female”.

## 6 Conclusion

Shopping streets at local city in Japan became old and are generally declining. In this paper, we handle the area rebirth and/or regional revitalization of shopping street. We focus on Fuji city in Japan. Four big festivals are held at Fuji city. There is a big difference between Fuji Shopping Street and Yoshiwara Shopping Street. Therefore we focus Fuji Shopping Street in this paper. Many people visit these festivals including residents in that area. Therefore a questionnaire investigation to the residents and visitors is conducted during these periods in order to clarify residents and visitors’ needs for the shopping street, and utilize them to the plan building of the area rebirth and/or regional revitalization of shopping street. These are analyzed by using Bayesian Network. Sensitivity analysis is also conducted. As there are so many items, we focus on “The image of the surrounding area at this shopping street” and pick up former half and make sensitivity analysis in this paper. By that model, the causal relationship is sequentially chained by the characteristics of visitors, the purpose of visiting and the image of the surrounding area at this shopping street.

The Results for Bayesian Network Analysis are as follows.

In the Bayesian Network Analysis, model was built under the examination of the causal relationship among items. Sensitivity Analysis was conducted after that. The main result of sensitivity analysis is as follows.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Scattered” had come with the purpose of visiting for “Eating and drinking”, “Business” or “Celebration、 event” under the image of the surrounding area at this shopping street as “Ugly”, “Featureless”, “Gloomy”, “Conventional”, “Unfriendly”, “Stimulated”, “Exclusive”, “Do not want to reside”, “Aloof”, “Not fascinating” or “Calm” of an age of “**40th**”, “**50th**”, “**60th**” or “More than 70”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Full of nature” had come with the purpose of visiting for “Leisure, amusement” under the image of the surrounding area at this shopping street as “Beautiful”, “Cheerful”, “Individualistic”, “Friendly”, “Open”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “**10th**”, “20th” or “**More than 70**” in which the gender is “Female”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Cheerful” had come under the image of the surrounding area at this shopping street as “Of the united feeling there is”, “Varied”, “Individualistic”, “Friendly”, “Healed”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “10th” or “20th”, “30th” or “40th” in which the gender is “Female”.

We can observe that “Those who have an image of the surrounding area at this shopping street as “Friendly” had come under the image of the surrounding area at this shopping street as “Beautiful”, “Of the united feeling there is”, “Varied”, “Full of nature”, “Cheerful”, “Individualistic”, “Healed”, “Open”, “Want to reside”, “Warm”, “Fascinating”, “Want to play” or “Lively” of an age of “10th” in which the gender is “Female”.

The analysis utilizing Bayesian Network enabled us to visualize the causal relationship among items. Furthermore, sensitivity analysis brought us estimating and predicting the prospective visitors. Sensitivity analysis was achieved by back propagation method. These are utilized for constructing a much more effective and useful plan building.

Although it has a limitation that it is restricted in the number of research, we could obtain the fruitful results. To confirm the findings by utilizing the new consecutive visiting records would be the future works to be investigated.

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**APPENDIX 1****Questionnaire Sheet about the Image Around the Shopping Street**

1. How often do you come to this shopping street?

- a. Everyday   b. (   ) times a week   c. (   ) times a month   d. (   ) times a year  
 e. miscellaneous (   )

2. What is the purpose of visiting here? (Plural answers allowed)

- a. shopping   b. eating and drinking   c. business   d. celebration、 event   e. leisure, amusement  
 f. miscellaneous (   )

3. How do you feel about the image of the surrounding area at this shopping street?

Select the position

Beautiful	▪   ▪   ▪   ▪   ▪	Ugly
Of the united feeling there is	▪   ▪   ▪   ▪   ▪	Scattered
Varied	▪   ▪   ▪   ▪   ▪	Featureless
New	▪   ▪   ▪   ▪   ▪	Historic
Full of nature	▪   ▪   ▪   ▪   ▪	Urban
Cheerful	▪   ▪   ▪   ▪   ▪	Gloomy
Individualistic	▪   ▪   ▪   ▪   ▪	Conventional
Friendly	▪   ▪   ▪   ▪   ▪	Unfriendly
Healed	▪   ▪   ▪   ▪   ▪	Stimulated
Open	▪   ▪   ▪   ▪   ▪	exclusive
Want to reside	▪   ▪   ▪   ▪   ▪	Do not want to reside
Warm	▪   ▪   ▪   ▪   ▪	Aloof
Fascinating	▪   ▪   ▪   ▪   ▪	Not fascinating
Want to play	▪   ▪   ▪   ▪   ▪	Want to examine deliberately
Lively	▪   ▪   ▪   ▪   ▪	Calm
Atmosphere of urban	▪   ▪   ▪   ▪   ▪	Atmosphere of rural area

4. There are many old building at the age of nearly 50 years. Do you think we can still use them?

- a. Can use it   b. Cannot use it   C. Have no idea

5. Is there any functions or facilities that will be useful?

6. Comments

7. Sex

- a. Male   b. Female

8. Age

- a.10th   b.20th   c.30th   d.40th   e.50th   f.6th   g. More than70

9. Residence

- a. Fuji City   b. Fujinomiya City   c. Numazu City   d. Mishima City   e. Shizuoka City   f. Miscellaneous in Shizuoka Prefecture  
g. Outside of Shizuoka Prefecture [ ]







APPENDIX 3

Difference of probability

name: liftj	state	P(st)	The purpose of visiting Shopping	Business	Cafeteria (week)	Ice-cream amusement	The image of the surrounding area at the shopping street																
							199 facilities is	Screened	Ward	Function	New	House	Full of nature	Urban	Recreational	Greeny	Suburban	Commercial	Industrial				
The purpose of visiting	Shopping and eating	0.213	-0.002	-0.004	-0.006	-0.003	0.019	0.002	-0.005	0.000	-0.008	0.001	-0.007	0.001	0.022	-0.003	0.000	0.000	0.006	-0.006	-0.007	-0.004	0.007
	Business	0.103	-0.001	0.015	1	0.010	-0.012	-0.003	0.002	-0.004	0.004	-0.011	-0.004	-0.001	-0.006	-0.003	0.000	0.001	-0.003	-0.005	-0.004	-0.004	-0.006
	Cafeteria, rest	0.396	-0.004	0.038	0.040	1	-0.022	-0.013	0.011	-0.022	0.020	-0.015	0.005	0.008	-0.001	-0.016	-0.006	0.000	0.000	-0.005	-0.006	-0.002	-0.002
	Ice-cream amusement	0.980	0.009	-0.009	-0.010	-0.004	1	0.002	1	0.002	-0.006	0.006	0	0	0.008	-0.011	0.008	0.001	0.003	0.004	0.001	-0.002	-0.006
	Recreational	0.392	-0.005	0.007	0.007	0.008	-0.006	0	1	-0.004	0.009	-0.011	0.009	0.001	0.001	-0.007	0.000	0.000	0.000	0.002	0.003	-0.008	0.004
	Full of nature (resting area)	0.245	-0.003	-0.005	-0.014	-0.014	-0.014	-0.001	1	0	0.009	-0.004	-0.003	-0.004	0.000	0.006	0.002	0.002	0.013	-0.008	0.018	-0.013	-0.013
	Urban	0.381	0.000	0.018	0.011	0.019	0.009	0.002	0.005	0.012	0.011	0	1	-0.013	0.011	0.008	-0.001	-0.001	0.006	-0.022	0.018	-0.013	-0.013
	Recreational	0.175	-0.005	-0.008	-0.008	-0.007	-0.004	0.004	0.001	0.006	-0.006	0.014	0	0	-0.006	0.001	0.004	0.001	0.004	-0.005	0.006	0.007	-0.008
	Greeny	0.490	0.001	0.002	-0.003	0.005	0.014	-0.005	0.004	-0.008	0.014	0	1	0.004	0.000	0	-0.002	-0.002	-0.002	-0.001	0.001	-0.007	0.008
	Commercial	0.292	0.004	0.002	0.009	0.002	-0.004	-0.001	-0.001	-0.003	-0.002	0.000	-0.001	0.002	0.000	0	1	0.003	-0.001	-0.002	-0.002	0.002	-0.004
The image of the surrounding shopping street	Full of nature	0.370	0.004	-0.020	-0.012	-0.015	0.010	0.001	-0.003	0.009	-0.011	0.009	-0.003	-0.005	0.002	1	0	0.012	-0.008	0.016	-0.010	-0.012	-0.006
	Urban	0.231	-0.003	-0.007	-0.008	-0.003	0.004	0.000	0.002	0.002	0.002	0.004	0.002	0.002	0.002	0	1	-0.008	0.001	0.008	-0.002	0.002	0.004
	Recreational	0.299	0.000	-0.008	-0.009	-0.015	-0.010	0.009	-0.006	0.014	-0.018	0.010	-0.009	-0.003	0.000	0.008	-0.003	0.001	0.008	-0.003	0	-0.018	-0.020
	Greeny	0.432	0.002	0.013	0.014	0.015	0.004	-0.011	0.006	-0.012	0.016	-0.012	0.007	0.000	-0.009	0.003	0	1	-0.018	0.014	0.015	-0.016	-0.019
	Commercial	0.238	-0.007	-0.025	-0.025	-0.020	-0.006	-0.012	0.007	-0.022	0.020	-0.022	0.020	-0.016	0.006	-0.018	-0.001	-0.012	-0.004	0.004	-0.024	-0.014	-0.023
	Industrial	0.438	0.001	0.013	0.040	0.028	-0.006	-0.012	0.007	-0.023	0.020	-0.022	0.020	-0.016	0.006	-0.018	0.002	0.014	0.004	0.025	-0.016	0.016	-0.023
	Greeny	0.443	-0.009	-0.030	-0.027	-0.026	-0.008	-0.008	0.014	-0.003	0.022	-0.022	0.020	0.031	-0.008	-0.016	0.002	0.014	0.004	0.025	-0.016	0.016	-0.023
	Commercial	0.256	0.008	0.006	0.005	0.009	0.021	-0.006	0.005	-0.011	0.016	0.010	0.008	0.006	0.006	-0.004	0.004	0.004	0.004	-0.018	0.010	-0.013	0.010
	Industrial	0.285	-0.006	-0.005	-0.003	-0.010	-0.018	0.006	-0.002	0.010	-0.014	0.010	-0.007	-0.008	0.004	0.002	0.000	0.005	0.005	-0.009	0.015	-0.010	0.012
	Commercial	0.180	0.007	0.002	0.005	-0.011	0.013	0.005	0.006	-0.002	0.008	0.004	0.002	-0.004	0.001	0.000	0.005	0.005	0.005	-0.002	0.004	-0.006	0.012
The image of the surrounding shopping street	Recreational	0.257	-0.003	-0.023	-0.017	-0.019	-0.001	-0.010	-0.010	-0.007	0.017	-0.019	-0.007	-0.008	0.000	0.009	0.001	0.020	-0.011	0.020	-0.017	0.017	-0.019
	Urban	0.393	0.014	0.020	0.011	0.018	0.014	0.001	-0.011	0.008	-0.016	0.020	-0.017	0.011	-0.007	-0.008	0.001	-0.020	-0.001	-0.020	-0.015	-0.021	0.025
	Recreational	0.241	0.002	-0.011	-0.010	-0.011	0.005	0.006	-0.002	0.009	0.006	0.006	0.006	0.006	-0.002	0.002	0.000	0.006	0.003	0.011	-0.005	0.009	0.000
	Greeny	0.395	0.002	0.002	-0.001	0.005	0.011	-0.006	0.000	-0.004	0.010	-0.008	0.006	0.005	0.005	-0.001	-0.006	0.005	0.005	-0.013	0.009	-0.006	0.013
	Commercial	0.398	-0.005	-0.023	-0.028	-0.023	-0.003	0.012	-0.005	0.018	-0.017	0.015	-0.006	-0.007	0.001	0.011	0.004	0.004	0.002	0.014	0.020	0.020	-0.009
	Industrial	0.232	-0.001	-0.018	-0.013	-0.016	0.000	-0.009	-0.006	0.014	-0.016	0.010	-0.006	-0.007	0.001	0.009	0.001	0.017	-0.009	0.018	-0.014	0.015	-0.015
	Greeny	0.423	0.001	0.012	0.007	0.013	0.005	-0.008	-0.001	-0.008	-0.011	0.014	-0.008	0.006	0.004	0.001	-0.007	0.002	0.002	0.009	-0.017	0.009	0.015
	Commercial	0.218	-0.001	-0.016	-0.020	-0.018	-0.001	0.011	-0.010	-0.010	0.015	-0.020	0.011	-0.008	0.001	-0.008	0.001	-0.003	0.001	0.009	-0.014	-0.017	0.016
	Industrial	0.312	0.009	0.002	0.000	0.000	0.018	-0.002	-0.002	-0.002	-0.005	0.005	-0.007	0.003	0.005	0.001	0.001	0.001	0.001	0.005	0.004	0.002	-0.006
	Commercial	0.181	-0.003	-0.006	-0.005	-0.008	-0.006	0.006	-0.003	-0.003	0.007	-0.009	0.007	-0.004	0.000	0.000	0.000	0.000	0.000	0.012	-0.007	0.009	0.008
Gender	Male	0.433	-0.008	0.032	0.123	0.039	-0.148	-0.043	0.011	-0.008	0.009	-0.016	-0.022	-0.014	0.004	0.004	0.001	-0.004	0.004	0.008	0.013	-0.020	-0.012
	Female	0.367	0.008	-0.025	-0.121	-0.029	0.148	0.043	-0.011	0.008	-0.009	0.016	0.002	0.002	-0.004	0.001	0.001	0.004	0.004	0.009	-0.043	-0.044	0.020
	19+	0.265	-0.033	-0.123	-0.117	-0.094	-0.009	0.038	-0.010	0.087	-0.099	0.008	-0.020	-0.054	0.003	0.004	0.001	0.007	0.013	0.007	-0.043	0.138	0.099
	20+	0.166	0.037	0.053	0.090	0.002	-0.043	0.009	-0.011	-0.026	-0.004	0.007	-0.004	-0.002	0.007	0.001	0.001	-0.011	-0.009	-0.009	-0.060	0.080	-0.107
	30+	0.251	-0.022	0.012	0.014	0.026	0.009	0.011	-0.011	-0.016	-0.004	0.007	-0.004	-0.002	0.007	0.002	0.002	0.007	0.001	-0.036	-0.009	-0.060	0.080
	40+	0.190	-0.002	0.035	-0.031	0.035	-0.027	-0.040	0.004	-0.011	0.028	-0.010	0.009	0.042	-0.005	-0.051	-0.012	-0.014	0.016	0.015	0.005	-0.053	0.008
	50+	0.102	-0.021	0.039	0.043	0.035	-0.044	-0.013	0.018	-0.022	0.044	0.006	0.013	0.002	-0.004	0.018	0.018	0.029	0.018	0.025	-0.016	0.014	0.034
	60+	0.070	0.008	-0.019	-0.018	-0.004	-0.002	-0.007	-0.014	-0.014	0.023	-0.022	0.023	0.023	-0.007	-0.004	0.029	0.029	-0.039	0.020	-0.018	0.012	-0.021
	New family	0.037	0.033	-0.016	-0.003	0.002	0.060	-0.001	0.004	-0.005	-0.002	-0.010	0.003	0.003	0.000	0.006	0.006	-0.005	0.004	-0.009	0.012	0.004	-0.009
	Age	19+	0.265	-0.033	-0.123	-0.117	-0.094	-0.009	0.038	-0.010	0.087	-0.099	0.008	-0.020	-0.054	0.003	0.004	0.001	0.007	0.013	0.007	-0.043	0.138
20+		0.166	0.037	0.053	0.090	0.002	-0.043	0.009	-0.011	-0.026	-0.004	0.007	-0.004	-0.002	0.007	0.001	0.001	-0.011	-0.009	-0.009	-0.060	0.080	-0.107
30+		0.251	-0.022	0.012	0.014	0.026	0.009	0.011	-0.011	-0.016	-0.004	0.007	-0.004	-0.002	0.007	0.002	0.002	0.007	0.001	-0.036	-0.009	-0.060	0.080
40+		0.190	-0.002	0.035	-0.031	0.035	-0.027	-0.040	0.004	-0.011	0.028	-0.010	0.009	0.042	-0.005	-0.051	-0.012	-0.014	0.016	0.015	0.005	-0.053	0.008
50+		0.102	-0.021	0.039	0.043	0.035	-0.044	-0.013	0.018	-0.022	0.044	0.006	0.013	0.002	-0.004	0.018	0.018	0.029	0.018	0.025	-0.016	0.014	0.034
60+		0.070	0.008	-0.019	-0.018	-0.004	-0.002	-0.007	-0.014	-0.014	0.023	-0.022	0.023	0.023	-0.007	-0.004	0.029	0.029	-0.039	0.020	-0.018	0.012	-0.021
New family		0.037	0.033	-0.016	-0.003	0.002	0.060	-0.001	0.004	-0.005	-0.002	-0.010	0.003	0.003	0.000	0.006	0.006	-0.005	0.004	-0.009	0.012	0.004	-0.009

